

Recently Farm Management Solutions and KB Livestock and Property have joined forces to provide independent agronomic services to the grain growing industry of North Queensland on a fee for service basis. We are now in the position to offer the following:

### **Agronomy Planning**

The following independent agronomic services can be tailored to your individual needs:

- Rotational planning
- Needs Analysis
- Gross Margin analysis of cropping
- Input planning - fertiliser and pesticide
- Variety selection
- Herbicide resistant management
- Independent crop nutrition and soil amelioration advice
- Independent soil test interpretation

### **In Paddock Agronomy**

Our agronomic planning is backed up by in paddock checks at timely intervals based on seasonal requirements.

- Identification and management of insects and diseases
- Timely in paddock herbicide recommendations for crop management
- In paddock crop diagnosis of crop limitations and deficiencies
- Seasonal crop nutrition recommendations
- Irrigation Scheduling

### **Cost:**

\$88 (inc GST) per hour

### **Budgeted Visits:**

As a guide and depending on services required:

Agronomic Planning: Will depend largely on area's and cropping timeframes.

## In Paddock Agronomy:

Pre Flowering:	1 Visit / week
Flowering to Pod/Grain fill:	1 Visit every 3 days (Legumes)
	1 Visit twice a week (Corn)

Time spent per visit will depend on area's monitored. As a rule of thumb up 20 hectares approximately 1 hour per visit plus travel and 20 to 40 hectares 1.5 hours plus travel.

### Consider:

*Poor Agronomy can cost considerably more than good advice:*

### About:

**Dean Booth (Partner KB Pastoral):** Dean obtained a Cert IV Agriculture before being employed in 1994 for a Chemical Reseller Company as a Sales Agronomist in Southern Queensland. After 6 years Dean established his own private agronomy consulting company in this region specialising in Broadacre cropping including: Wheat, Barley, Soybeans, Mung Beans, Corn, Faba Beans, Chickpeas and Cotton. After 5 years in this business Drought Conditions forced Dean to leave the region. Dean in 2007 moved to Charters Towers to join his father's Pastoral Agribusiness Company that services North Queensland.

**Andrew Lashmar (Partner Farm Management Solutions):** Andrew has a range of experiences including all aspects of farm management which have been gained through over thirty years of being involved in agriculture. In recent years, Andrew has grown sugarcane, sunflowers, maize, mung beans, navy beans and soybeans in the Burdekin. Recently Andrew was employed by the Sugar Research & Development Corporation (SRDC), as a Project Officer to provide assistance and support to grower groups, and also as an Industry Liaison Officer with QDPI&F. Andrew has a Diploma of Farm Management and is currently working his way through a Bachelor of Business (Agricultural Management), from Marcus Oldham Farm Management College, Geelong.

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